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;;;BOSTON CITY COUNCIL  
;;;9/18/2018

TEST CAPTION

>> I'M MARK CIOMMO, CHAIRMAN OF  
WAYS AND MEANS.  
TODAY IS TUESDAY, SEPTEMBER 18.  
WE ARE HERE TO REVIEW DOCKET  
1333.  
MESSAGE AND ORDER FOR YOUR  
APPROVAL, A DECLARATION OF TRUST  
ENTITLED MY WAY CAFE TRUST FUND.  
THIS TRUST WILL FURTHER PROMOTE  
THE PUBLIC HEALTH, SAFETY AND  
CONVENIENCE AND WELFARE BY  
PROMOTING THE HEALTH OF STUDENTS  
IN BOSTON SCHOOLS.  
THIS TRUST ESTABLISHES A FUND IN  
THE CITY TO RENOVATE OR  
RETRO-FIT KITCHENS AND  
FACILITATE SERVING FRESH,  
HEALTHY MEANS, COOKED ONSIDE IN  
VARIOUS BOSTON PUBLIC SCHOOLS.  
THIS IS A PUBLIC HEARING,  
RECORDED AND BROADCAST LIVE ON  
COMCAST CHANNEL 8, RCN 82,  
VERIZON 1964 AND STREAMED AT  
BOSTON.GOV/CITY-COUNCIL-TV.  
I'D LIKE TO ASK FOLKS IN THE  
CHAMBER TO SILENCE THEIR  
ELECTRONIC DEVICES.  
THE CONCLUSION OF THE  
PRESENTATION AND QUESTIONS AND  
ANSWERS FROM MY COLLEAGUES, WE  
WILL HAVE PUBLIC TESTIMONY.  
THERE ARE SIGN-IN SHEETS BY THE  
DOOR TO MY LEFT.  
WE ASK THAT YOU SIGN IN, STATE  
YOUR NAME AND RESIDENCE AND  
AFFILIATION.  
PLEASE MARK THE BOX IF YOU WISH  
TO TESTIFY.  
I'D LIKE TO ALSO INTRODUCE MY  
COLLEAGUES IN ORDER OF THEIR  
ARRIVAL.  
FROM SOUTH BOSTON, DIRECT CITY  
COUNCILLOR ED FLYNN.  
IN EAST BOSTON, LYDIA EDWARDS.  
I'D LIKE TO WELCOME BOTH JOHN  
AND JUSTIN FROM THE CITY

ADMINISTRATION AND YOU HAVE A PRESENTATION TO PRESENT.

>> THANK YOU.

>> THANKS FOR ALLOWING US TO BE HERE TODAY.

I'M GOING TO WALK YOU THROUGH A BRIEF PRESENTATION OF WHAT WE CALL MY WAY CAFE.

WE PRESENTED IT IN THE SPRING TIME AS THE FOOD AND NUTRITION SERVICES BUDGET HEARING.

THIS IS AN UPDATE ON THE MY WAY CAFE ROLL-OUT WITH SOME EXCITING NEWS REGARDING OUR LATEST EXPANSION OVER THE COURSE OF THE SUMMER.

JUSTIN FROM THE OFFICE OF BUDGET AND MANAGEMENT HE WALK THROUGH SOME OF THE MECHANICS OF A TRUST THAT WE CREATE IN THE CITY ON HOW WE ADMINISTER FUNDS IN YEARS GOING FORWARD.

>> THANKS.

>> AS MENTIONED, WE LAUNCHED THE MODEL MY WAY CAFE IN EAST BOSTON THROUGH GENEROUS SUPPORT FROM THE SHAW FAMILY FOUNDATION.

WE ROLLED OUT THE MODEL IN FOUR DIFFERENT SCHOOLS IN EAST BOSTON, EAST BOSTON HIGH SCHOOL, THE EAST BOSTON EARLY EDUCATION CENTER, THE PATRICK J. KENNEDY SCHOOL AND THE BRADLEY SCHOOL. WE WERE VERY HAPPY TO SEE THE SUCCESS OF THE MODEL, SPECIFICALLY IN ALLOWING US TO ACHIEVE THE GOALS IN THAT SLIDE. ALLOWS US TO SERVE FRESHER FOODS TO SERVICE, TO ACHIEVE THE DINING EXPERIENCE AND REDUCE PACKAGING WASTE.

THE PLAN AS WE ALL KNOW NOW IS TO EXPAND THE MODEL ACROSS THE DISTRICT.

I WANT TO HIGHLIGHT THAT PICTURE THERE.

SEEMS SOMEWHAT TRIVIAL ON THE COURSE OF THE SLIDE.

IT'S SIGNIFICANT TO THE VALUE OF THIS NEW MODEL FOR SCHOOL FOOD IN THAT IT ACTUALLY PROVIDES A MENU EVERY DAY FOR STUDENTS WHEREAS IN THE PAST THEY DIDN'T RECEIVE A MENU.

THEY RECEIVED A PREPACKAGED FOOD ITEM.

THEY NOW CAN GO THROUGH A LINE LIKE STUDENTS IN THE LARGER CAFETERIA SCHOOLS AND CHOOSE WHAT THEY WANT.

IT'S HARD TO OVERSTATE THE IMPORTANCE OF THAT AND WHAT IT MEANS TO OUR STUDENTS.

ONE BRIEF NOTE ON THAT, WHEN I WALKED THROUGH ONE OF THE EARLY PILOTS LAST YEAR, WE OVERHEARD ONE OF THE STUDENTS SAY THIS IS LIKE EATING AT THE FOOD COURT AT THE MALL.

VERY EXCITING FOR THE KIDS.

THE INITIAL ROLL-OUT PROVIDED SOME OPERATIONAL HIGHLIGHTS AND KEY LEARNINGS.

WE'RE HAPPY TO SEE THAT PARTICIPATION INCREASES ON AVERAGE FROM 7 TO 15% AT FOUR DIFFERENT SITES THAT USED THIS MODEL LAST SPRING.

WE SAW LESS PLATE WASTE AND REALLY WHAT THAT MEANS WHEN A STUDENT IS JUST GETTING A PREPACKAGED ITEM, THERE MIGHT BE FIVE ITEMS IN THE TRAY AND THEY MAY LIKE TWO OF THEM OR THREE OF THEM.

A LOT OF IT GETS THROWN AWAY. WHAT HAPPENS WHEN THEY CHOOSE WHAT IS ON THEIR PLATE AND LESS GETS WASTED.

TRAINING IS KEY FOR STAFF, THIS IS A BIG DEPARTURE FROM THE WAY STAFF USED TO OPERATE.

WE HAVE EXTENSIVE TRAINING OFFERED FOR THE STAFF IN THE MY WAY CAFE MODEL.

WE'RE HAPPY TO SEE AND I'M SURE JUSTIN IS HAPPY TO SEE IS THERE'S SOME COST REDUCTIONS.

IT'S FAR LESS IN THE MY WAY CAFE THAN THE PREPACKAGED SATELLITE SITES.

WE CALL THEM SATELLITE WAS THEY HAVE 80 SITES ACROSS THE DISTRICT.

THE FOOD COSTS ARE FAR LESS WITH THE MY WAY CAFE MODEL.

THE LABOR COSTS ARE HIGHER.

YOU NEED MORE STAFF TO

ADMINISTER THE MODEL CORRECTLY.  
BUT IT ENDS UP BEING A NET  
POSITIVE IN TERMS OF FINANCIALS  
FOR THE CITY.

LASTLY, AS YOU CAN SEE FROM THE  
SMILING FACES, THERE'S CHILDREN  
EAGER TO MAKE IT MY WAY.

THEY CALL IT MY WAY CAFE  
BECAUSE THEY CHOOSE WHAT THEY  
WANT ON THEIR PLATES.

BY THE SPRING, WE'RE HAPPY TO  
SAY THE MY WAY CAFE MODEL WILL  
BE OPERATING IN 31 SCHOOLS  
ACROSS EAST BOSTON, ROXBURY AND  
MATTAPAN.

THE BLUE BOX IN THE TOP LEFT  
LAYS OUT THE FOUR SCHOOLS I  
MENTIONED PREVIOUSLY.

WE HAVE EXPANDED OVER THE COURSE  
OF THE SUMMER TO AN ADDITIONAL  
27 SCHOOLS.

THAT ALLOWS TO US COMPLETE EAST  
BOSTON AND BY COMPLETE, I MEAN  
THAT ALL OF OUR SCHOOLS IN EAST  
BOSTON WILL BE FITTED WITH THE  
MY WAY CAFE MODEL.

WE HAVE EXPANDED TO MATTAPAN AND  
ROXBURY.

AS YOU CAN SEE IN THE  
PARENTHESIS, WE'RE PHASING THE  
TRANSITION TO THE MY WAY CAFE  
MODEL AT DIFFERENT TIMES OF THE  
YEAR TO MAXIMIZE THE AMOUNT OF  
ATTENTION WE CAN SPEND ON EACH  
SCHOOL THAT ROLLS IT OUT.

EAST BOSTON EXPANSION IS  
HAPPENING AS WE PEEK.

OTTIS ELEMENTARY BEGAN THEIR  
FIRST DAYS UNDER THE MODEL THIS  
PAST MODEL.

WE'LL COMPLETE THE EAST BOSTON  
SCHOOLS THROUGH SEPTEMBER AND  
OCTOBER.

MATTAPAN THERE START OPERATING  
UNDER THAT MODEL IN NOVEMBER.  
THE ROXBURY SCHOOLS WILL START  
IN JANUARY.

WHAT THAT MEANS IS THE SCHOOLS  
UP UNTIL THAT TRANSITION POINT  
WILL CONTINUE TO OPERATE WITH A  
PREPACKAGED FOOD FROM THE FOOD  
VENDOR BEFORE FULLY  
TRANSITIONING TO THE MY WAY  
CAFE.

I'M HAPPY TO SAY THAT THE SCHOOLS INVOLVED ALL REQUIRED SOME LEVEL OF CONSTRUCTION IN ORDER TO CONVERT THEIR SITES TO TRUE MY WAY CAFE SITES. AGAIN, IT'S HARD TO OVERSTATE THE AMOUNT OF WORK THAT HAS TO TAKE PLACE FOR THAT TO HAPPEN. YOU'RE OFTENTIMES TAKING A SMALL ROOM THAT IS ALMOST NOTHING MORE THAN A CLOSET WITH A COOLER AND CASH REGISTER AND TURNING IT INTO A KITCHEN. WE HAVE A FOOD SERVICE LINE THAT STUDENTS CAN WALK THROUGH TO CHOOSE THEIR ITEMS. MULTIPLE STAFF GREET STUDENTS. I WANT TO TAKE THE TIME NOW TO THANK OUR PARTNERS IN THE PUBLIC FACILITIES DEPARTMENT FOR ORCHESTRATING THAT PROCESS FOR FOLKS FROM CITY HALL, LEADERSHIP FROM THE CHIEF OF STAFF, DAVE SWEENEY TO JUSTIN TO EMMA, PAT, THE CFO AND SEVERAL OTHERS. I ALSO WANT TO THANKS THE BPS FACILITIES TEAM WHO IS COMPLETELY INTEGRAL IN MAKING THIS HAPPEN AS WELL AS THE GENEROUS SUPPORT FOR THE SHAW FAMILY FOUNDATION WHO IS THERE WITH US SINCE FEBRUARY AT THE MEETINGS. IT'S HARD TO OVERSTATE HOW DIFFICULT IT IS TO DO THE CONSTRUCTION AT 15 SCHOOLS OVER THE SPAN OF A LITTLE MORE THAN A MONTH. THAT'S ULTIMATELY WHAT HAPPENED THROUGH THE COURSE OF AUGUST TO GET OUR LAST ROUND OF SCHOOLS READY FOR THE SCHOOL YEAR. A BRIEF NOTE ON WHY WE STARTED WITH THESE THREE NEIGHBORHOODS. AS YOU CAN SEE FROM THE METRIX ON THIS SLIDE, WE'RE FOCUSING ON THE NUMBER OF ECONOMICALLY DISADVANTAGED SCHOOLS IN THE STUDENTS. THE OPPORTUNITY INDEX AND THE PERCENTAGE OF LUNCH PARTICIPATION. IT'S HELPFUL TO NOTE THAT THE AMOUNT OF STUDENTS THAT WILL BE

SERVED UNDER THE MODEL.  
WE ARE FOCUSING ON THE STUDENTS  
WITH HIGHER NEEDS BEFORE ROLLING  
OUT TO THE REST OF THE SCHOOL  
DISTRICT HERE.

FINAL DECISIONS HAVE NOT YET  
BEEN MADE ON THE TIMING OF THE  
ROLL-OUT OR THE SPECIFIC  
NEIGHBORHOODS THAT WILL COME  
NEXT.

I NOTE ON THE OPPORTUNITY INDEX,  
I BELIEVE, CITY COUNCIL HAS HAD  
SEPARATE HEARINGS RELATED TO  
THIS.

THAT'S THE NEW METRIC CREATED BY  
ACROSS SPECTOR OF FOLKS INSIDE  
AND OUTSIDE BPS.

IT'S MEANT TO PROVIDE A ROUGH  
GAUGE ON THE SIDE OF THE  
OPPORTUNITY GAP AFFECTING THE  
STUDENTS IN OUR SCHOOLS.

THE LARGEST THAT NUMBER, THE  
GREATER THE OPPORTUNITY GAP.  
NEIGHBORHOODS WITH WITH HIGHER  
OPPORTUNITY INDEX SCORES WOULD  
HAVE HIGHER NEEDS.

I WANT TO CLOSE OUT THIS  
PRESENTATION WITH A FEW SAMPLES  
BEFORE, DURING AND AFTER  
CONSTRUCTION.

THIS IS THE ADAMS ELEMENTARY  
SCHOOL IN EAST BOSTON.  
THE COOLERS ARE TO BE RESTOCKED  
WITH MEALS.

YOU CAN SEE IN THE DIRECT  
CONSTRUCTION PHOTOS, WE HAD TO  
REMOVE THAT STAIRCASE TO CREATE  
SPACE TO OPEN THAT UP.

WE ALSO HAVE TO DO SOME  
EXTENSIVE PLUMBING WORK ALONG  
THAT SPACE AS YOU CAN SEE ALONG  
THE BACK WALL.

LASTLY, IN THE AFTER SHOT THERE,  
IN THE LAST SLIDE BEFORE, BEFORE  
WE WRAP UP THE PRESENTATION, YOU  
HAVE -- IT'S A SMALL SPACE BUT  
IT'S A GLEAMING NEW KITCHEN AREA  
COMPLETE WITH THE SERVICE LINE  
THAT IS AS OF NEXT MONDAY,  
YOU'LL HAVE TO TRANSFORM THE  
FOOD EXPERIENCE FOR THE STUDENTS  
AT THE SCHOOL.

I WILL PAUSE THERE FOR ANY  
QUESTIONS ON THE PRESENTATION

THAT I HAVE OFFERED YOU BEFORE  
JUSTIN LAYS OUT SOME OF THE  
IDEAS BEHIND THE TRUST ITSELF.  
>> GREAT.

THANK YOU, JOHN.  
WHEN IS THE OVERALL  
PARTICIPATION RATE VIS A VIS THE  
FIRST MODEL VERSUS THE OTHER  
PREPACKAGED SITES?

>> WHAT I CAN TELL YOU,  
COUNCILLOR, THE PARTICIPATION  
RATES INCREASED 7 TO 15%.  
MANY OF THEM WERE IN THE 60 TO  
80% RANGE BUT THEY WENT UP TO  
THE 70 TO 90% RANGE IN SOME  
CASES.

THE REST YOU CAN SEE FROM THE  
DATA THAT WE HAD HERE.  
LUNCH PARTICIPATION RATE ACROSS  
THE REST OF THE DISTRICT OUTSIDE  
OF THE THREE NEIGHBORHOODS WE  
FOCUSED ON IS 64%.

WE'RE HOPEFUL WITH THE LAUNCH OF  
MY WAY CAFE, WHICH WILL TAKE A  
FEW YEARS, WE MAY END UP GETTING  
HIGHER THAN 70 OR 75% LUNCH  
PARTICIPATION FROM  
SCHOOLS.

>> GREAT.  
>> HOW DO WE MEASURE WASTE?  
WE'VE HAD NUMEROUS HEARINGS  
EVERY YEAR.  
AND WASTE SEEM TO BE A BIG  
PROBLEM OBVIOUSLY WITH THE  
PREPACKAGED.

ARE WE STILL SEEING A LARGE  
AMOUNT OF WASTE OR --  
>> CERTAINLY WITH THE MY WAY  
CAFE MODEL WE'RE SEEING LESS  
WASTE BECAUSE AS I MENTIONED  
BEFORE, STUDENTS PUT ON THEIR  
PLATES WHAT THEY WANT AND NOT  
WHAT THEY DON'T.

WE HAVE THE OTTIS SCHOOL JUST  
YESTERDAY NOR THE SECOND DAY OF  
THEIR LUNCH.  
WE SAW SOME STUDENTS WITH PLATES  
FULL OF ALL SORTS OF THINGS FROM  
THE SERVICE LINE.

OTHERS WITH JUST A FEW ITEMS.  
ONE STUDENT SAID THIS IS LIKE  
EATING AT A FIVE-STAR HOTEL.  
JUST WANTED TO SHARE THAT.

>> HIGH PRAISE.

>> YES.  
AND IT IS GOOD FOOD.  
IT'S FRESH FOOD.  
STUDENTS FIND THE FOOD VERY  
APPEALING.  
AND IT'S CULTURAL SENSITIVE AS  
WELL TO THE STUDENTS WE SERVE.  
AS FOR THE WASTE, I HAVE LAURA  
HERE WHO IS OUR EXECUTIVE  
DIRECTOR OF FOOD AND NUTRITION  
SITUATIONS.  
SHE AND HER TEAM LEAD PLATE  
WASTE STUDIES EVERY YEAR.  
IF YOU'D LIKE AFTER THE  
PRESENTATION HERE, SHE WILL BE  
HAPPY TO DISCUSS THAT WITH YOU  
OR SHE CAN ANSWER FOR QUESTIONS  
IF YOU'D LIKE.  
>> I'M HAPPY TO HEAR THAT WE'RE  
MEASURING NOT ONLY THE SUCCESS  
BUT MAYBE WHAT IS NOT SUCCESSFUL  
IN THE PROGRAM.  
FINALLY, WHERE DO WE GET THE  
GROCERIES AND THE MEATS AND THE  
POULTRY OR WHATEVER WE USE FOR  
THE COOKING?  
>> WE ALREADY HAVE A GROCERY  
VENDOR THAT WE HAVE USED FOR  
YEARS.  
NOT NECESSARILY THE SAME VENDOR  
BUT WE HAVE THE NEED FOR A  
GROCER FOR YEARS AND YEARS  
BECAUSE OF OUR CAFETERIA SCHOOLS  
ALREADY.  
AND THAT CAFETERIA SCHOOLS ARE  
SIMILAR TO THE MY WAY CAFE  
SCHOOLS IN THAT THEY HAVE THE  
SERVICE LINES.  
THINK OF THE LINES IN HIGH  
SCHOOLS.  
THOSE LINES -- WE'RE NOT HANDING  
OUT PREPACKAGED MEALS.  
WE HAVE GROCERS THAT PROVIDE THE  
RAW INGREDIENTS TO OUR SCHOOLS.  
WE HAD TO EXPAND WHAT WE HAD  
OCCURRING FROM THE GROCER TO  
ALLOW US TO USE MY WAY CAFE  
MODEL APPROPRIATELY.  
>> IS THAT PUT UP FOR BIDDING?  
>> YES.  
>> WHO APPLIES FOR THAT KIND OF  
CONTRACT?  
DO YOU GET A VENDOR LIKE A STOP  
AND SHOP OR A WHOLE FOODS OR ANY



OF THOSE, YOU KNOW, RETAILERS,  
APPLYING FOR THESE KINDS OF  
BIDS?

>> I DON'T BELIEVE ANY OF THE  
RETAILERS BID ON IT.  
THERE'S AN ORGANIZATION KNOWN AS  
THURSTONS THAT PROVIDE THE RAW  
FOOD GROCERIES TO SCHOOL  
DISTRICTS.

>> ONE OTHER QUESTION.  
YOU SAID FOR OBVIOUS REASONS,  
LABOR COSTS GO UP.  
YOU KNOW, NOT FALLING AWAY AS  
MUCH, BETTER FOOD, BETTER  
PRODUCT, MOST IMPORTANTLY FOR  
THE KIDS NUTRITION OBVIOUSLY.  
BUT WHEN YOU SAY IT'S KIND OF A  
WASH, OBVIOUSLY WE HAVE TO HIRE  
MORE FOLKS TO DO THE COOKING AND  
SERVING AND CLEANING AND ALL  
THAT.

ARE WE LOOKING AT A DIFFERENT  
KIND OF BUDGET FOR THE FOOD  
SERVICE PART OF THE SCHOOL  
BUDGET?

>> CERTAINLY THE BUDGET LOOKS  
DIFFERENTLY IN A MY WAY CAFE  
SCHOOL THAN IN A SATELLITE  
SCHOOL THAT IS USING THE  
PREPACKAGED FOOD.  
IT ENDS UP BEING A NET POSITIVE.  
YOUR LABOR COSTS ARE MORE THAN  
YOUR LABOR COSTS IN A TYPICAL  
SATELLITE SITE.

THE DIFFERENTIAL THERE IS LESS  
THAN THE DIFFERENTIAL THAT WE  
SAVE IN THE FACT THAT FOOD IS  
CHEAPER IN A MY WAY CAFE SITE.  
YOU'RE BRINGING IN THE RAW  
INGREDIENTS AND MAKING IT  
SCRATCH RATHER THAN BUYING  
PREPACKAGED ITEMS.

THERE'S THE SAVING OF A COUPLE  
CENTS OF THE PACKAGING.

>> GOT YOU.

COUNCILLOR FLYNN?

>> THANK YOU, COUNCILLOR CIOMMO.  
I'D LIKE TO THANK OUR GUESTS FOR  
PROVIDING A LOT OF GOOD  
INFORMATION THAT'S HELPFUL TO  
OUR STUDENTS.

I HAD A COUPLE QUESTIONS OR  
POINTS.

ON THE SHOT PRIORITIZING THE

NEEDS, CAN I -- AFTER THIS HEARING IS OVER, CAN I GET A COPY OF THE OTHER NEIGHBORHOODS THAT ARE NOT LISTED ON THIS CHART?

JUST FOR MY OWN REFERENCE.

>> UH-HUH.

>> AND I JUST WANT TO THANK YOU FOR THE WORK YOU'RE DOING.

I THINK THIS IS SUCH AN IMPORTANT PROGRAM.

IT'S CRITICAL GIVING OUR YOUNG CHILDREN THE OPPORTUNITY TO HAVE A NUTRITIONAL MEAL, THE START OF THE SCHOOL DAY.

I HAD THE OPPORTUNITY TO BE OUT ON THE CITY HALL PLAZA THE OTHER DAY AND TALKING TO SOME PEOPLE FROM THE GREATER BOSTON FOOD BANK.

THAT'S EXACTLY WHAT THEY WERE TALKING ABOUT.

IF A CHILD GETS A GOOD MEAL FOR BREAKFAST AND FOR LUNCH, THAT CHILD IS MORE LIKELY TO BE A BETTER STUDENT.

I WANT TO SAY THANK YOU TO BPS FOR, YOU KNOW, THINKING THROUGH THIS ISSUE.

I THINK IT'S VERY IMPORTANT. COULD -- WHEN YOU CONTINUE THIS PROGRAM, CAN YOU ALSO FACTOR IN -- I KNOW YOU MENTIONED CULTURALLY SENSITIVE COMMUNITIES.

I REPRESENT A HIGH CONCENTRATION OF CHINESE.

I ALSO REPRESENT A HIGH CONCENTRATION OF LATINO AND SOLMOLIAN.

CAN WE FACTOR THAT MOVING FORWARD?

>> I BELIEVE WE CAN.

WE HAVE IN SCHOOLS IN THE PAST.

>> AND MY OTHER POINT WOULD BE, I ALSO REPRESENT MANY SCHOOLS THAT ARE LOCATED NEAR PUBLIC HOUSING.

THE PERKINS, THE CONDON AND THE BLACKSTONE AND THE CATHEDRAL. DO YOU HAVE ANY TYPE OF OUTREACH FOR STUDENTS THAT ARE FROM PUBLIC HOUSING DEVELOPMENT, ANYWAY TO MAKE IT EASIER FOR

THEM TO HAVE ACCESS TO  
NUTRITIONAL PROGRAMS OR ANY  
OTHER SPECIAL PROGRAM FACTORING  
IN THEIR LIVING SITUATION?

>> OUTSIDE OF A SCHOOL  
ENVIRONMENT, I DON'T BELIEVE SO.  
NOT TO MY KNOWLEDGE.

WE CAN CERTAINLY DISCUSS THAT  
AFTERWARDS AND TRY TO GET YOU  
THE INFORMATION THAT YOU MIGHT  
BE LOOKING FOR.

>> OKAY.

MAYBE DOWN THE ROAD, IF THERE'S  
AN OPPORTUNITY AS WE FACTOR IN  
THE BUDGET, YOU KNOW, WHAT  
NUTRITIONAL PROGRAMS MIGHT BE  
AVAILABLE FOR STUDENTS ON THE  
WEEKEND, ESPECIALLY IF  
THEY'RE -- IF THE SCHOOL WAS  
OPEN OR THE COMMUNITY CENTER WAS  
OPEN ON THE WEEKEND, COULD WE  
GIVE OUR STUDENTS THE  
OPPORTUNITY TO COME IN TO A  
COMMUNITY CENTER SO THAT THEY  
CAN HAVE A NUTRITIONAL BREAKFAST  
OR SOME LUNCH OR THE FAMILY IS  
ABLE TO COME IN AND GET SOME  
NUTRITIONAL FOOD.

I THINK THAT WOULD BE LONG-TERM.  
I THINK THAT WOULD BE IMPORTANT.  
I WANT TO SEE IF THAT'S  
SOMETHING DOWN THE ROAD IF WE  
CAN HAVE A CONVERSATION ABOUT.

>> ONE THING I CAN SAY, TOO, IN  
THE LAST I BELIEVE TWO SUMMERS  
CITY HALL AND OTHER SITES HAVE  
PARTICIPATED IN THE SUMMER MEALS  
PROGRAM OVER THE COURSE OF THE  
SUMMER FOR STUDENTS WHO, YOU  
KNOW, OTHERWISE WOULD HAVE BEEN  
IN SCHOOL.

DURING SUMMER BREAK, THEY NEED  
THE FOOD NUTRITION ON A REGULAR  
BASIS.

WE HAVE THAT PROGRAM THAT WE  
HAVE DONE IN COLLABORATION WITH  
THE MAYOR'S OFFICE.

>> THAT WAS THE GROUP OUT FRONT  
OF CITY HALL DURING THE  
SUMMERTIME.

DO THEY HAVE THAT PROGRAM  
THROUGHOUT VARIOUS NEIGHBORHOODS  
OF BOSTON OR IS IT CONCENTRATING  
HERE IN THE DOWNTOWN AREA?

>> WE HAD IT AT THE BOWLING BUILDING THIS YEAR IN W SCARE. I DON'T KNOW WHERE ELSE IT IS RIGHT NOW.  
I'M SORRY.  
WE CAN GET BACK TO YOU WITH THAT.

>> MAYBE DURING BUDGET SEASON, IF WE CAN HAVE A PILOT PROGRAM THAT WE COULD HAVE SEVERAL NEIGHBORHOODS WHERE WE COULD HAVE LUNCH PROGRAMS IN THE SUMMERTIME FOR STUDENTS, WHETHER IT'S IN THE SUMMERTIME OR IN THE WEEKENDS.  
I THINK THAT WOULD GO OVER WELL FOR THE STUDENTS AND THEIR FAMILIES.  
AND IF THERE'S ANYTHING THAT I COULD BE HELPFUL WITH, PLEASE LET ME KNOW AGAIN.  
I WANT TO SAY THANK YOU TO PUBLIC SCHOOLS FOR WHAT YOU'RE DOING, TRYING TO GIVE KIDS THE BEST OPPORTUNITY TO HAVE NUTRITIONAL MEAL.  
AND IT'S THE BEST WAY FOR A STUDENT TO LEARNING STARTING OFF WITH A GOOD BREAKFAST.  
I WANT TO SAY THANK YOU TO OUR STAFF.

>> COUNCILLOR EDWARDS.  
>> THANK YOU.  
AGAIN, I ECHO MY COLLEAGUES ABOUT THE WORK.  
I'M APPRECIATIVE OF THIS FOR SCHOOLS THAT THIRD READING THE MOST NEEDY AND DIVERSE AS WELL IN HOUR SYSTEM.  
I THINK IT'S WONDERFUL TO HAVE THEM PRIORITIZE FOR SUCH AN INNOVATIVE MEAL PLAN AND I THINK IT REALLY DEMONSTRATES A REAL DEDICATION TO ALL OF OUR STUDENTS.  
I HAD THE OPPORTUNITY TO ACTUALLY HAVE ONE OF THE MEALS. THEY'RE DELICIOUS.  
AND SO I'M HAPPY TO SEE THAT THIS KICKS OFF IN EAST BOSTON AND EXPANDING AND WILL CONTINUE THROUGHOUT ALL OF THE SYSTEM.  
IN TERMS OF THE -- I WOULD ALSO ECHO COUNCILLOR FLYNN'S COMMENTS

ABOUT THE PRIORITIZATION --  
EXCUSE ME.

ABOUT THE EXPANSION IF AT ALL  
POSSIBLE TO AFTER SCHOOL HOURS  
OR TO BCYF, THE CONCEPT OF THIS  
IN GENERAL, THE MY CAFE AND THE  
DEDICATION TO HAVING FRESH  
HEALTHY MEALS FOR ALL STUDENTS.  
I THINK IT'S WONDERFUL AND I  
WOULD LOVE TO SEE IF THAT IS  
POSSIBLE.

IN TERMS OF JUST -- I DON'T KNOW  
IF WE'RE TALKING ABOUT THE  
ACTUAL LANGUAGE OF THE TRUST  
HERE.

I HAVE A QUESTION FOR THE MAKER.  
UNLIKE WITH ORDINANCES THAT GO  
TO OPS AND THEY'RE GONE THROUGH  
AND WHATNOT, WE'RE DEALING WITH  
THE ESTABLISHMENT OF A TRUST.  
SO TELL ME, IT'S A MATTER OF AN  
UP AND DOWN VOTE ON THE FLOOR ON  
WEDNESDAY OR DURING MEETING OR  
IS THERE ANY GOING BACK AND  
FORTH ON THIS LANGUAGE?

>> SO MY UNDERSTANDING WOULD BE  
THAT WE WOULD VOTE ON IT  
TOMORROW.

>> OKAY.

WOULD THERE BE ANY --

>> I KNOW IN GOVERNMENT OPS --  
>> MAYBE WE SHOULD LET JUSTIN DO  
HIS PRESENTATION ON THE TRUST.  
THAT'S HIS PART OF THE HEARING  
TODAY.

>> I'M GOING TO HAVE TO LEAVE  
SHORTLY FOR A MEETING.

IF I CAN PUT IN SOME POINTS,  
SUGGESTIONS, BUT I DO SUPPORT  
THIS, NUMBER 1.

THAT'S NOT A QUESTION.

THIS IS NOT A CRITICISM OF THIS.  
I RESPECT THE WORK THAT'S BEEN  
DONE.

I JUST WANTED TO ASK OR IN TERMS  
OF THE DIRECT LANGUAGE IN THE  
TRUST, ONE IS ARTICLE 5, TRUSTEE  
PROVISIONS, SECTION 5.1.3, YOU  
LIST THE POTENTIAL OF THE BOARD  
MEANS.

SUGGESTION ONLY.

WOULD YOU BE CONSIDERING HAVING  
A PARENT OR HAVING A STUDENT  
ALSO ON THE BOARD OF THE

TRUSTEE?THE SCHOOL LEADERS.  
THIS IS PURELY ALMOST A FUNCT  
SHERRY TOOL TO JUST COLLECT  
FUNDS FROM OUTSIDE RESOURCES AND  
THEN REALLY JUST REDIRECT THEM  
RIGHT BACK INTO THE, I'M SORRY  
THE BPS CAPITAL PLAN WE CAN SORT  
OF INVEST AND GET THE REST OF  
THE SCHOOLS UP AND RUNNING.

>> ALONG WITH THE CHARTABLE MICK  
IT SEEMS TO BE RENOVATE,  
RETROFIT AND SERVE IN PERPETUITY  
FRESH MEALS PERIOD, RIGHT.

SO ALONG WITH THAT GOAL OF IN  
PERPETUITY WHAT FRESH MEALS LOOK  
LIKE, WHAT IN TERMS OF WHATEVER  
EVERYTHING THE FEEDBACK THAT YOU  
MAY WANT TO CONSIDER FROM A  
STUDENT OR PARENT.

THAT'S THE ONLY REASON WHY I'M  
SUGGESTING IT.

THE OTHER THING IN LINE WITH THE  
SUGGESTION OR THE QUESTIONS THAT  
COUNSELOR FLYNN HAD AND MYSELF  
WITH REGARDS AGAIN ON I GUESS IT  
WOULD BE ARTICLE THREE SECTION  
3.3 AND SPECIFICALLY IT SAYS TO  
FACILITATE SERVING FRESH HEALTHY  
MEALS COOKED ON SITE IN VARIOUS  
BPS SCHOOLS.

THAT'S FINE.

BUT IF THERE WAS EVER A THOUGHT  
ABOUT AN EXPANSION BETWEEN WITH  
THE MISSION BEING ABOUT EQUITY  
AND HAVING CHILDREN HAVE ACCESS  
TO FRESH FOOD, IF IT'S ONLY  
LIMITED TO ON SITE AND BPS THEN  
THAT MIGHT PREVENT EITHER BCYF  
OR THE TRUST BEING ABLE TO FUND  
OTHER OUTLETS TO CHILDREN, JUST  
THINKING ABOUT THAT IN TERMS OF  
LONG TERM.

AND THEN I DIDN'T HEAR AND MAYBE  
I JUST DIDN'T SEE THE COST RIGHT  
NOW, WHAT THE TRUST IS EXPECTED  
TO RAISE ON AN ANNUAL BASIS IN  
ORDER TO KEEP THIS IN  
PERPETUITY.

>> YES.

I CAN SORT OF TALK QUICKLY ABOUT  
THE COSTS.

SO THE TRUST IS BEING SET UP TO  
ACCEPT ESSENTIALLY DONATIONS AND  
EQUIPMENT DONATIONS FROM OUTSIDE

ENTITIES.

MOST NOTABLY THE SHAW FAMILY FOUNDATION WHO HAS GENEROUSLY PLEDGED TO FUND THE MAJORITY OF THE PROGRAM ITSELF IN TERM OF WRIT TRO FITTING -- RENT FRO FITTING.

THE MAJORITY OF THE BUDGET FOR THE PROGRAM, THE ENTIRE BUDGET FOR THE OPERATION STILL SITS WITH BPS IN THEIR NUTRITIONAL SERVICES LINE ITEM IN A PERSON -- PORTION OF THEIR BUDGET.

THAT'S HOW THE PROGRAM'S RUNNING, HOW THE LABOR COSTS ARE RUNNING, HOW THE FOOD COSTS ARE RUNNING AND HOW THE EXPANSION OF IT AND SEEING ANY SAVINGS OR IF WE ARE SEEING ANY SAVINGS THAT'S THE MAJORITY OF IT.

THE TRUST IT SELL REALLY FOCUSES -- ITSELF REAL FOCUSES ON THE PROGRAM.

>> HOW MUCH MONEY DO YOU, PECK TO BE PUT IN THE TRUST.

>> ON A QUEERLY BASE IT'S GOING TO DEPEND ON THE SCHOOLS THAT ARE UP AND RUNNING.

THIS PAST YEAR WE DID IS A OF 15 SCHOOLS.

THERE WAS A CAPITAL COST ASSOCIATED WITH THAT.

WE ARE FINALIZING WHAT THAT WILL BE.

THERE HAS BEEN OVER A MILLION IN QUIMGHT DOUGH -- EQUIPMENT DONATIONS THAT'S GOING TO GO INTO THE SCHOOLS AND WE SORT OF EXPECT A SUBSTANTIAL FINANCIAL INVESTMENT AS WELL FROM SOME OF THOSE OUTSIDE FOUNDATIONS BOTH NOTABLY THE SHAW FOUNDATION.

>> DO YOU HAVE A NUMBER.

>> WE DON'T HAVE A FINAL NUMBER WHAT'S GOING TO GO IN THERE BUT WE EXPECT TO FULLY FUND THE COST OF THE PROGRAM.

>> OKAY.

SO YOU DON'T HAVE A BUDGET FOR THIS.

>> WE ESSENTIALLY WENT THROUGH THE CONSTRUCTION PROGRESS AS JOHN MENTIONED SO WE ARE FINALLY

WITH THE CONTRACTORS WHAT THE  
FINAL NUMBERS ARE.  
WE HAVE SOME BUT I DON'T WANT TO  
MISLEAD THE COUNCIL AND HAVE THE  
NUMBER OUT THERE PREMATURELY  
BECAUSE WE ARE FINALLY THE PUNCH  
LISTS AND GETTING THE FINANCIAL  
COSTS.

>> I'M ONLY ASKING BECAUSE IT IS  
A TRUST SET UP TO RAISE, GET  
MONEY FUNDS AND SO HOW MUCH THE  
TRUST WOULD BE EXPECTED TO  
RAISE, GET MONEY FUNDS THAT  
EXPEND I THINK WOULD BE GOOD  
INFORMATION.

MAYBE WE CAN HAVE IT BY THE TIME  
WE'RE VOTING ON WEDNESDAY.

>> WE CAN CERTAINLY TRY TO DIG  
IT UP.

IT REALLY DEPENDS WHO IS  
DONATING THE FUNDING AT THE END  
OF THE DAY.

UNTIL WE GET THE CHECK IN THE  
MAIL IT'S ONE OF THOSE THINGS WE  
WON'T KNOW EXACTLY.

>> YOU WOULD KNOW HOW MUCH IT  
COSTS TO WRIT TRO FIT --  
RETROFIT.

YOU MENTIONED IT IS GOING TO BE  
CHEAPER.

SO WHERE DID THAT NUMBER COME  
FROM WOULD IT BE CHEAPER TO HAVE  
MY WAY CAFE.

TO HAVE PROFESSIONALS -- JUST AN  
ESTIMATE.

>> TO CLARIFY A COUPLE POINTS.  
WHEN I WAS TALKING ABOUT THE  
MODEL BEING CHEAPER I MEAN  
OPERATIONALLY.

IT WILL BE CHEAPER NOT FACTORING  
IN THE CONSTRUCTION COSTS  
RELATING TO ACTUALLY CONVERTING  
THE SITE TO BECOME A MY WAY  
CAFE.

I'M TALKING ABOUT WHEN IT'S  
OPERATING COMPARED TO HOW IT'S  
OPERATING TODAY WITHOUT THAT.  
IT'S HARD TO SPECULATE WHAT THE  
BUDGET WOULD BE LOOKING FORWARD  
BECAUSE IT'S HIGHLY HIGHLY  
DEPENDENT ON WHAT THE INDIVIDUAL  
SCHOOLS NEEDS ARE.

THIS PAST SUMMER WE HAD SOME  
SITES THAT REQUIRED NOTHING MORE



THAN JUST TAKING OUT AN OLD OVEN, PUTTING IN A NEW OVEN AND CONVERTING A COUPLE PIECES OF EQUIPMENT.

VERY LITTLE COSTS THERE ASIDE FROM THE COSTS OF THE EQUIPMENT. WE HAD OTHER TYPES LIKE THE ADAMS I SHOWED YOU THAT WOULD COST HUNDREDS OF THOUSANDS OF DOLLARS BECAUSE OF THE LEVEL OF CONSTRUCTION THAT'S REQUIRED. WE TONIGHT REALLY KNOW WHAT THE COST OF EVE SITE ARE GOING TO BE -- EACH SITE ARE GOING TO BE UNTIL WE ARE DEEP INTO THE FACILITY'S PROCESS IN TERMS OF ESTIMATING THOSE COSTS AND DOING THE FULL REVIEW OF THE DESIGN THROUGH THAT KIND OF ARDUOUS PROCESS.

IT'S HARD TO EVEN SPECULATE WHAT A BUDGET WOULD BE FOR THE REST OF THE SCHOOL DISTRICT, WHAT WE WOULD NEED TO RAISE WITHIN THE TRUST, SO ON AND SO FORTH.

IF WE DID IT WOULD PROBABLY BE SOMEWHAT MISLEADING AND INCUT.

>> I JUST WANTED TO ADD SOMETHING BECAUSE FOR EXAMPLE THE GARDNER SCHOOL WHICH IS BEING INCLUDED IN THIS PROGRAM, PRETTY MUCH HAS A FULLY FUNCTIONAL KITCHEN.

I DON'T KNOW IF THEY COMPLY WITH EVERYTHING NEEDED TO ACTUALLY RUN, THEY ARE FEEDING THEIR OWN KIDS RIGHT NOW WITH THAT KITCHEN.

TO THEIR POINT, IT'S NOT GOING TO BE CONSISTENT THROUGHOUT THE SYSTEM.

>> I GUESS IF WE DON'T KNOW WHERE WE'RE AIMING TOWARDS, WE WANT TO GET DONE BUT WE DON'T KNOW IN TERMS OF FINANCING OR AIMING TOWARDS IS IT THE CITY'S POSITION NO MATTER WHAT HAVE THE FUNDING FOR BECAUSE THE FOUNDATION IS GOING TO GIVE US A BLANK CHECK?

IS IT YOUR POSITION THAT THERE WILL BE FULLY FUNDED NO MATTER THE COST?

>> I THINK THAT THIS IS A

DEFINED PRIORITY OF THE MAYOR  
WHAT WE WILL DO EVERYTHING  
WITHIN OUR POWER AND WITHIN THE  
CONSTANTS OF OUR EXISTING  
CAPITAL PLAN TO FUND THE  
PROGRAM.

BUT IT IS OUR EXPECTATION THAT  
THE MAJORITY OF THE CAPITAL  
COSTS ASSOCIATED WITH THIS WILL  
COME FROM PHILANTHROPY WHETHER  
IT'S A SHOP FOUNDATION OR  
SOMETHING ELSE WE HAVE TO SEE  
EXACTLY TO JOHN'S POINT.

IF WE DECIDE 10 SCHOOLS NEXT  
YEAR AND IT GOES TO 80 SCHOOLS  
THAT'S A DIFFERENT COST.

IT WILL BE A LITTLE BIT OF A  
COMBINATION OF THE TWO.

AS WE GET THROUGH THE PLAN THAT  
WILL DIB TATE EXACTLY WHAT THE  
CITY'S PORTION IS IF ANYTHING  
VERSUS WHAT IS PHILANTHROPIC.

>> WE DON'T KNOW FOR SURE WE'LL  
HAVE A FUNDING FOR A NUMBER THAT  
WE DON'T HAVE YET.

>> I WOULD SAY THERE IS A SORT  
OF A MESSAGE AND A SORT OF  
PRIORITY PLACED ON THIS BY THE  
MAYOR AND HE IS INTENSELY  
INTERESTED IN GETTING THIS  
PROGRAM DONE OVER THE NEXT  
SCHOOL YEAR OR TWO AND I THINK  
THAT IF PHILANTHROPY SOMEBODY  
COME THROUGH -- DOES NOT COME  
THROUGH WE HAVE TO ORGANIZE OUR  
PRIORITY WITHIN THE CAPITAL PLAN  
TO MAKE SURE THIS GETS DONE.

>> COUNCILOR MCCARTHY.

>> THANK YOU.

THANKS FOR HAVING ME.

SORRY I'M LATE, I WAS LISTENING,  
I KNOW THE COUNCILOR ASKED THE  
QUESTIONS I WAS GOING TO ASK SO  
I'LL REVIEW THOSE AND GET THOSE  
ANSWERS.

I'M NOT GOING TO REPEAT  
EVERYTHING.

THE TWO REALLY STATEMENTS, FIRST  
WHEN YOU START TO EXPAND WHEN  
YOU GET INTO LIKE MY DISTRICT  
I'D LIKE TO BE INVOLVED IN  
WORKING WITH YOU TO HELP CHOOSE  
A SCHOOL, WORK WITH THE STAFF  
THERE.

I'VE GOT GREAT RELATIONSHIPS WITH ALL THE PRINCIPALS IN DISTRICT FIVE AND IT WILL BE NICE TO BE INVOLVED IN THAT PROCESS.

SO I HOPE YOU INCLUDE ME ON THAT.

I DON'T THINK YOU WOULD LEAVE ME OUT.

AND THEN SECONDLY REALLY JUST A THANK YOU TO THE SHAW FOUNDATION BECAUSE IT'S NOT REALLY A SEXY THING TO DO TO GIVE INNER CITY KIDS FRESH FOOD.

THERE'S A LOT OF OTHER PHILANTHROPIC THAT MAY GET A LOT MORE BAN BANG -- BANG FOR THE BUCK.

TRYING TO GET MORE PEOPLE INVOLVED TO HELP OUR KIDS IN BOSTON AND OBVIOUS SUPPORT AS WE MOVE FORWARD.

>> THANK YOU.

JUST ONE LAST FOLLOW UP THAT WAS BROUGHT UP ABOUT BCYF WHICH HAS NUMEROUS SUMMER CAMPS.

SOME OF THEM MAY SERVE AS HUBS, YOU KNOW.

I THINK WE SHOULD LOOK AT THAT FOR THE SUMMER PROGRAMS BECAUSE I THINK RIGHT NOW WITH PRE PACKAGING FOOD FOR CAMPERS FROAKS THE JACKSON -- FOR EXAMPLE THE JACKMANSON MAN A SIX WEEK PROGRAM THEY PROVIDE FOOD. IF THAT'S A HUB FOR BPS WE MIGHT WANT TO LOOK AT JUST USING IT THROUGH THE SUMMERS TOO RIGHT. BUT AGAIN I KNOW YOU'RE WORRIED MORE ABOUT BPS AT THIS POINT BUT IT SHOULD BE SOMETHING WE LOOK AT TO EXPAND THROUGHOUT THE YEAR.

>> THE WORRY WOULD BE NOT SO MUCH JUST FOCUSING ON BPS BUT ON THE STATE REIMBURSEMENT MODEL. A VAST PART OF THE BUDGET FROM FOOD INTEREST SERVICES COMES FROM THE STATE GRNT THAT -- GRANT THAT ALLOWS US TO PROVIDE FREE BREAKFAST AND LUNCH TO OUR STUDENTS NO MATTER WHAT THE INCOME LEVEL IS.

WE HAVE TO TBOASH THOSE WATERS

VERY CLOSE AT HANDS TO MAKE SURE  
IF WE DID ROLL IT OUT TO NON-BPS  
SITES DURING NON-SCHOOL HOURS  
FOR EXAMPLE SUMMER PROGRAMMING  
THAT WE COULD STILL BE  
REIMBURSED FOR IT OTHERWISE THE  
MODEL WOULD LOOK VERY DIFFERENT  
FROM WHAT IT IS TODAY.  
THAT'S WHY WE HAVE TO BE  
CAREFUL.

>> I'M GLAD YOU POINTED THAT  
OUT.

IT HAS TO BE REIMBURSED  
DIFFERENTLY BUT IT'S ALSO FREE  
AND AVAILABLE TO ANY YOUNG  
PERSON IN THE CITY OF BOSTON  
WHETHER THEY ACTUALLY GO TO A  
CAMP OR NOT.

SO I APPRECIATE YOU KEEPING YOUR  
EYES FOCUSED ON BPS BUT WE  
SHOULD BE, YOU KNOW, MAKING THE  
MOST OF THESE FACILITIES IF THEY  
ARE GOING TO BE UP AND RUNNING  
IN THE NEAR FUTURE.

I THINK THAT CONCLUDES WHAT I  
HAVE.

I JUST WANT TO FINALLY SAY A  
SHOUT OUT TO ALL OF OUR FOOD  
SERVICE WORKERS THAT ARE TAKING  
THIS ON, THIS NEW PARADIGM IN  
FEEDING OUR CHILDREN MORE  
NUTRITIOUSLY HOPEFULLY MORE  
SUCCESSFULLY AND WITH LESS  
WASTE -- WASTE.

ANYBODY ELSE HAVE ANYTHING TO  
SAY?

ANYBODY?

IF NO ONE ELSE WOULD LIKE TO  
TESTIFY PUBLICLY, THAT CONCLUDES  
TODAY'S HEARING.

THANKS YOU GUY, JUSTIN AND JOHN.  
THIS HEARING'S ADJOURNED."1